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# PORTAL PROGRAM UPDATES GENERAL MANAGER'S REPORT

Presented to the Access Hawaii Committee
State of Hawaii

March 7, 2019

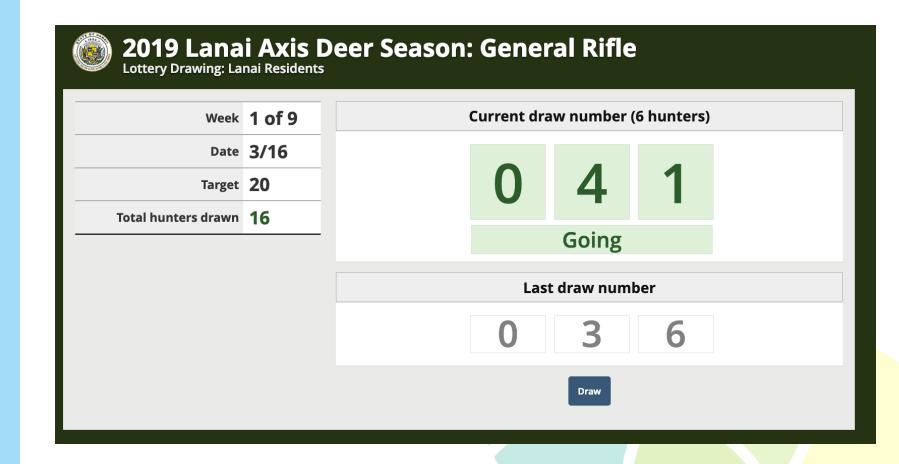
# **EXECUTIVE SUMMARY**

- Services Highlights
- Customer Service Summary
- Financial Summary
- News and Updates



# HIGHLIGHT 1

## **DLNR HUNT LOTTERY PHASE 2**



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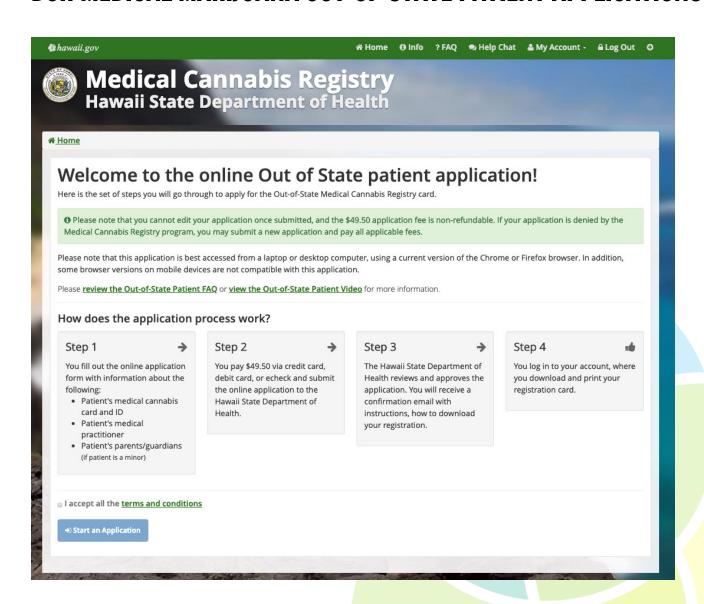


#### **DLNR HUNT LOTTERY PHASE 2**

- URL: https://gohunthawaii.ehawaii.gov
- Phase 2 launched on 1/9/19
- Features:
  - Full-featured electronic lottery system to select individuals from a pool for certain hunting periods
  - Allows DLNR DOFAW Administration the ability to setup future lotteries independently, by creating Hunt Seasons, and individual unique Hunting Types without additional code changes to the system

## HIGHLIGHT 2

### DOH MEDICAL MARIJUANA OUT-OF-STATE PATIENT APPLICATIONS





#### DOH MEDICAL MARIJUANA OUT-OF-STATE PATIENT APPLICATIONS

URL: https://medmj.ehawaii.gov

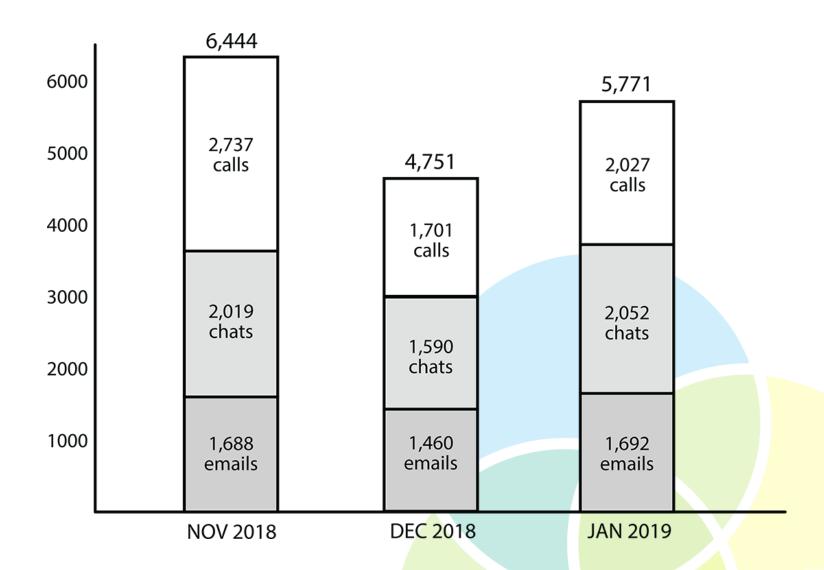
Target launch date: Q2 2019

• Features:

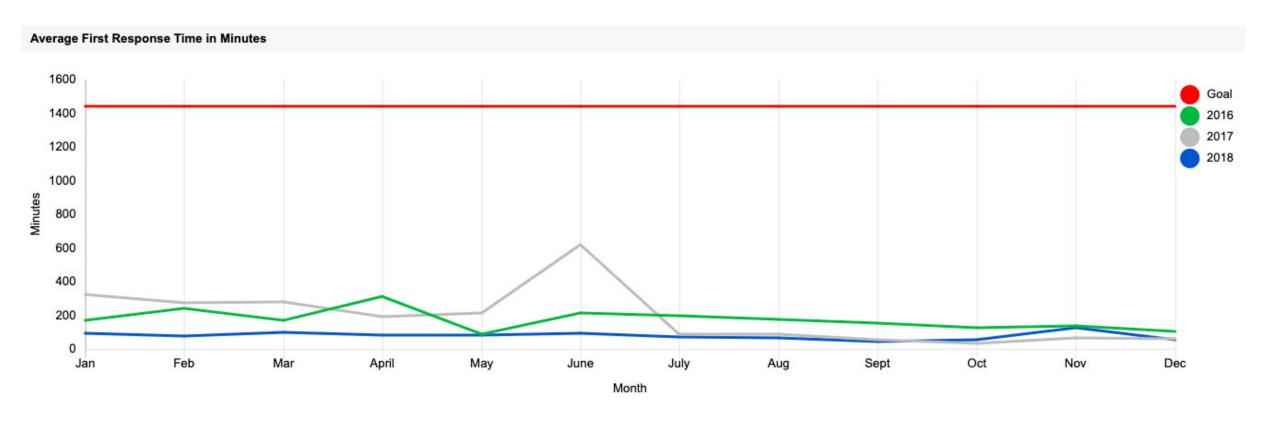
- Qualified out-of-state patients can apply to obtain an electronic Medical Marijuana registration card quickly and easily
- The electronic registration card will eliminate the wait time for patients to receive their hard copy registration card in the mail
- Qualified patients who register using the new system will be among the first in the nation to have the convenience of accessing their medical cannabis cards electronically

# CUSTOMER SERVICE NOV 2018 - JAN 2019

## **CUSTOMER SERVICE OVERVIEW**

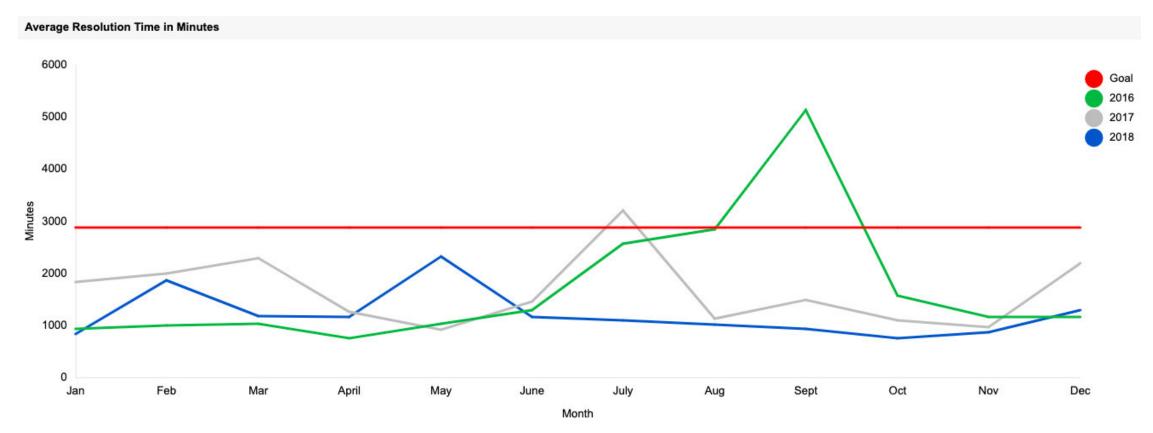


## **CUSTOMER SERVICE AVERAGE RESPONSE TIME**



- Requirement: Respond to emailed inquiries within 24 hours (1440 min)
- HIC has remained well below the requirement
- In 2018, the average first response time is within 1-2 hours
- Spike in June 2017 (grey line) due to HIC CS team being short staffed

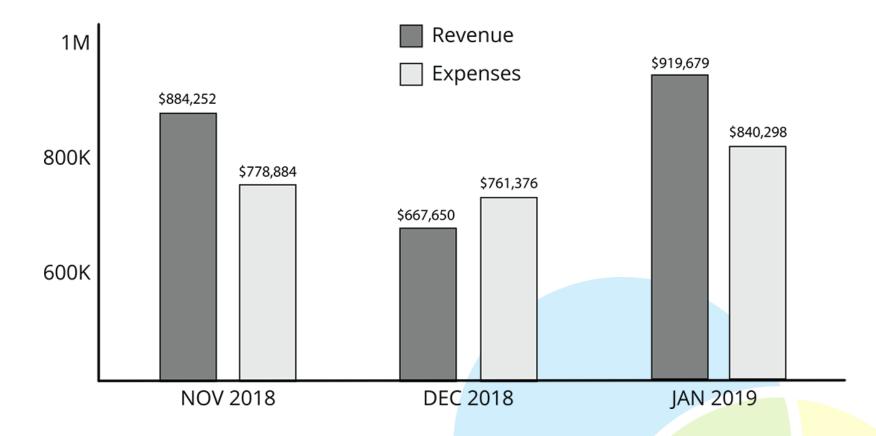
## **CUSTOMER SERVICE AVERAGE RESOLUTION TIME**



- Requirement: Resolve emailed inquiries within 2 days (2880 min)
- Spikes in September 2016 and June 2017 were due to HIC CS team being short staffed
- Resolution time is skewed due to 5-7 day window awaiting response from customer
- Nine out of every 10 inquiries are resolved on the first contact (91% First Contact Resolution in 2018)

# FINANCIALS NOV 2018 - JAN 2019

### **INCOME - UNAUDITED REPORT**



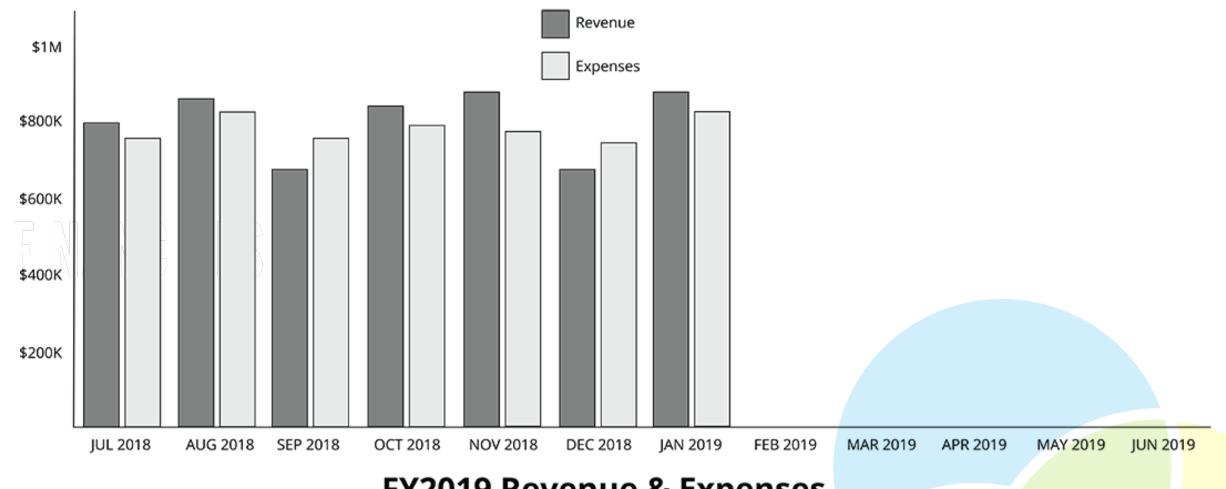
Rolling 3-Month (Nov 2018 - Jan 2019) Financials

Total Revenue: \$2,471,581

Total Expenses: \$2,380,558

Net Income: \$68,003

## FINANCIALS - FISCAL YEAR (FY) 2019



## **FY2019 Revenue & Expenses**

Total Revenue: \$5,697,347

Total Expenses: \$5,551,527

# FINANCIALS NOV 2018 - JAN 2019

## **CONSOLIDATED BALANCE - UNAUDITED REPORT**



**Assets** 

\$7,568,204

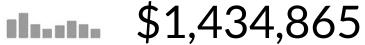


Liabilities

\$6,133,340



**Shareholder Equity** 





**Total Liabilities & Shareholder Equity** 

\$7,568,205

# NEWS & UPDATES

#### **OTHER UPDATES**

- Provided immediate response and delivery to 6 partners for FOIA requests
- HIC Customer Service team lost one team member in Q4 2018
- Heavy customer service interaction volume around the IRS system unavailable during the federal government shutdown
- Several SOWs awaiting signature/approval process
- Numerous SOWs either in progress or soon to be requested by agencies
- Developing FY2020 portal roadmap

## CONTACT US

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