Hawaii Information Consortium, LLC 201 Merchant Street, Ste 1805 Honolulu, HI 96813

**Burt Ramos** 

Janet Pick

# PORTAL PROGRAM UPDATES GENERAL MANAGER'S REPORT

Presented to the Access Hawaii Committee State of Hawaii

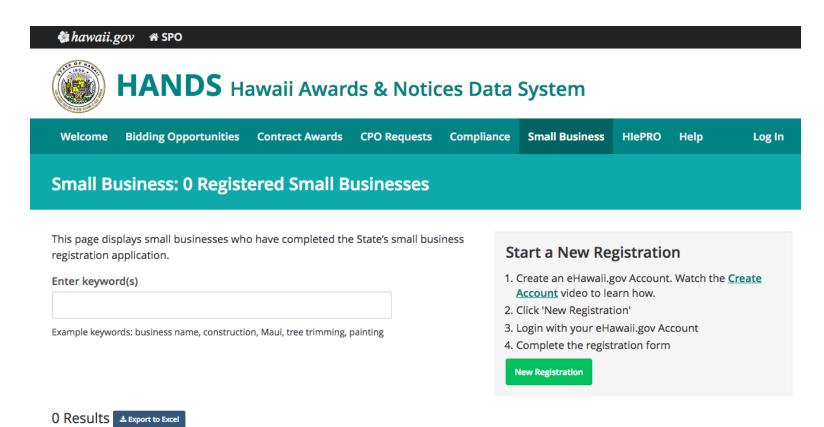
December 6, 2018

# EXECUTIVE SUMMARY

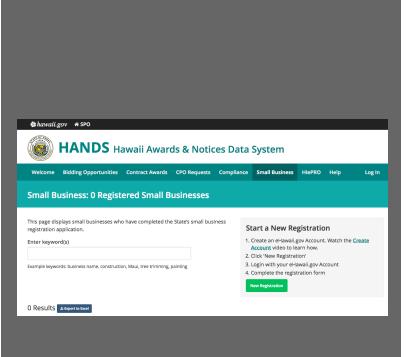
- Services Highlights
- Customer Service Summary
- Financial Summary
- Self-Funded Credit / Revenue Sharing
- Annual Report
- News and Updates

## HIGHLIGHT 1

#### HANDS - SMALL BUSINESS PHASE 1



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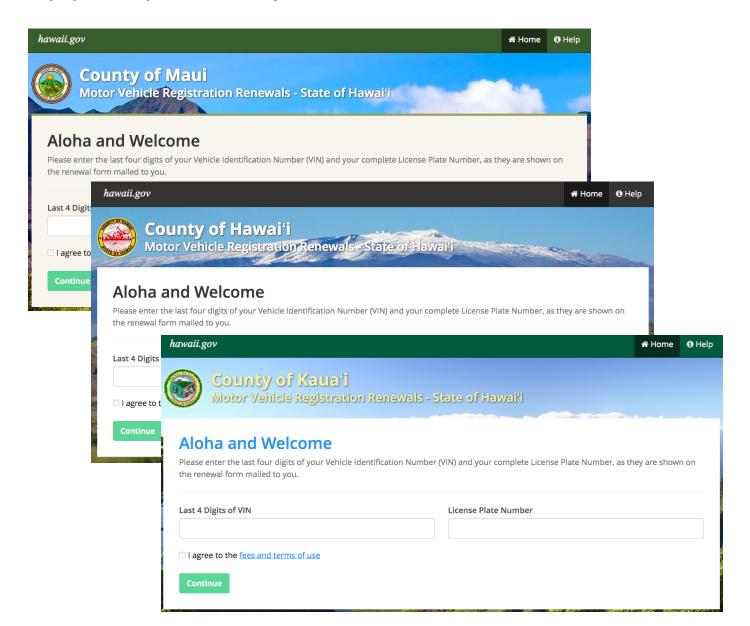


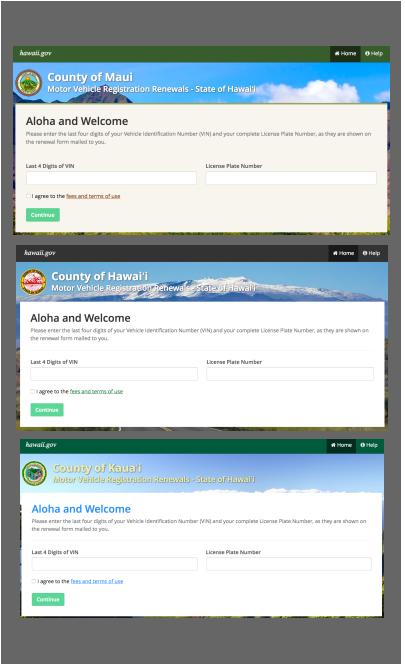
#### HANDS - SMALL BUSINESS PHASE 1

- URL: https://hands.ehawaii.gov/hands/smallbusiness
- Soft launched on 11/26/18
- Small businesses, including businesses owned by veterans, native Hawaiians, and women are now able to be targeted for contracting opportunities within the State of Hawaii.
- Features:
  - Online registration form and a powerful search tool for agencies to search for registered small businesses
  - Self-manage their own registration via views
  - System admin can also view and manage registrations
  - Automatic email notifications when a registration is submitted, deactivated, and reactivated

## HIGHLIGHT 2

#### **MOTOR VEHICLE RENEWALS**



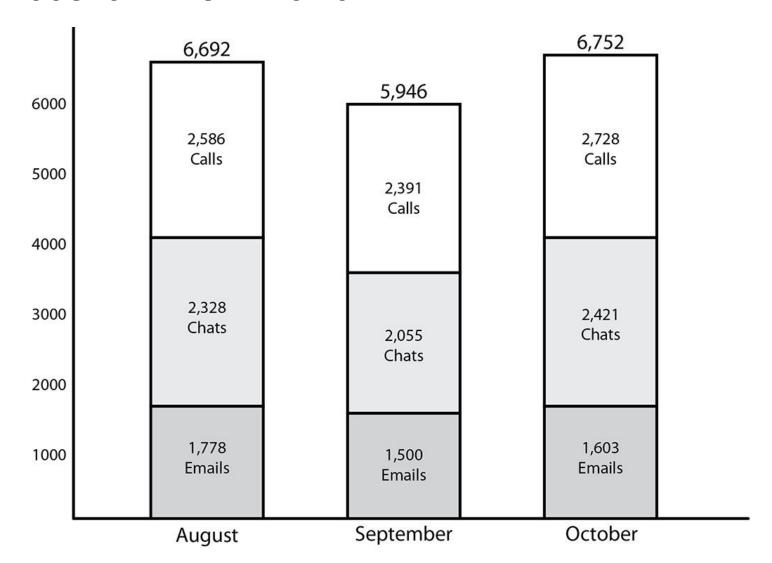


#### **MOTOR VEHICLE RENEWALS**

- URL: https://mvr.ehawaii.gov/renewals
- Originally Launched: 2008 (Maui), 2009 (Kauai), 2010 (Hawaii)
- Launched: 11/07/2018
- Purpose: Redesigned to improve user experience
- Benefits:
  - Mobile responsive site/application
  - Updated to a modern look & feel
  - Improved usability by optimizing user flow

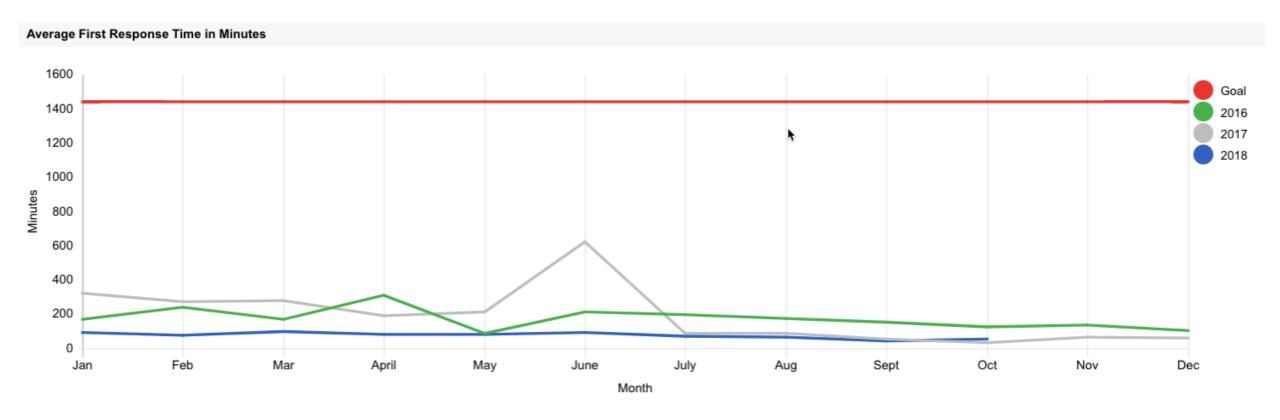
## CUSTOMER SERVICE AUG - OCT 2018

### **CUSTOMER SERVICE OVERVIEW**



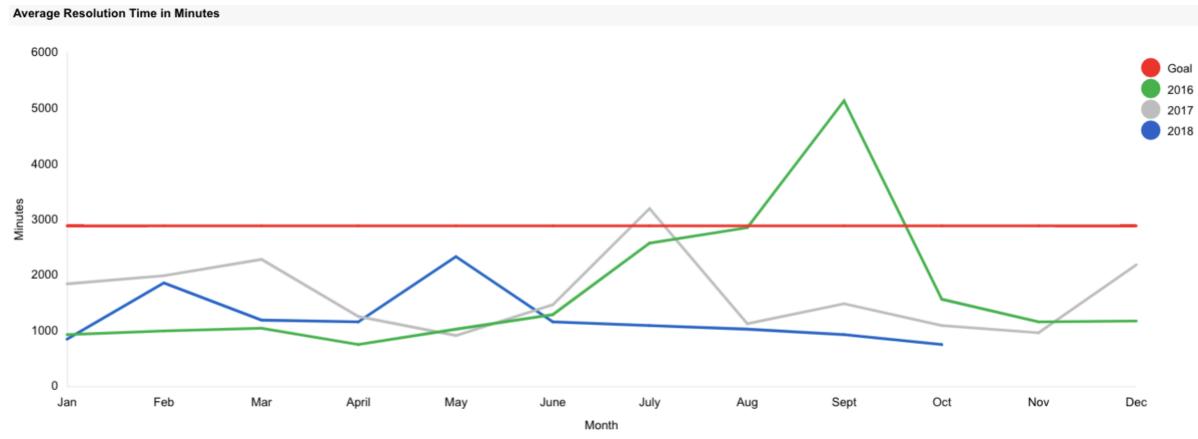
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### **CUSTOMER SERVICE AVERAGE RESPONSE TIME**



- Requuirement: Respond to emailed inquiries within 24 hours (1440 min)
- HIC has remained well below the requirement
- In 2018, the average first response time is within 1-2 hours
- Spike in June 2017 (grey line) due to HIC CS team being short staffed

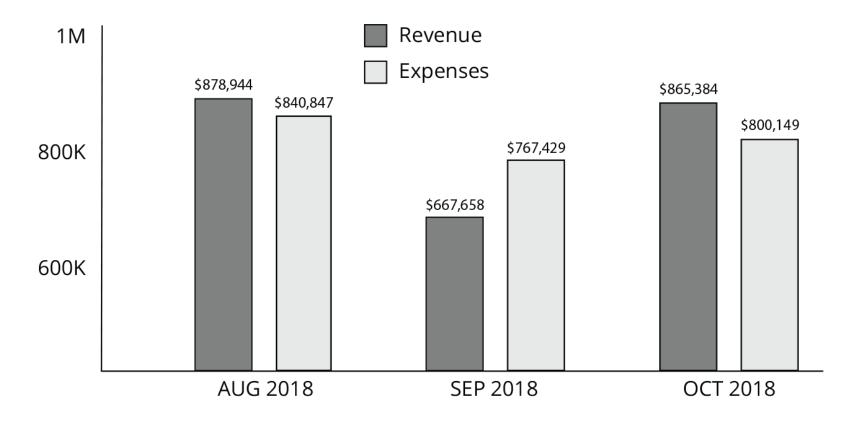
## **CUSTOMER SERVICE AVERAGE RESOLUTION TIME**



- Requirement: Resolve emailed inquiries within 2 days (2880 min)
- Spikes in September 2016 and June 2017 were due to HIC CS team being short staffed
- Resolution time is skewed due to 5-7 day window awaiting response from customer
- Nine out of every 10 inquiries are resolved on the first contact (91% First Contact Resolution in 2018)

## FINANCIALS AUG - OCT 2018

#### **INCOME - UNAUDITED REPORT**



Rolling 3-Month (August-October) Financials

Total Revenue: \$2,411,986

Total Expenses: \$2,408,425

Net Income: \$2,633

## FINANCIALS AUG - OCT 2018

#### **CONSOLIDATED BALANCE - UNAUDITED REPORT**



**Assets** 

\$6,390,978

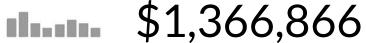


Liabilities

\$5,024,114



**Shareholder Equity** 

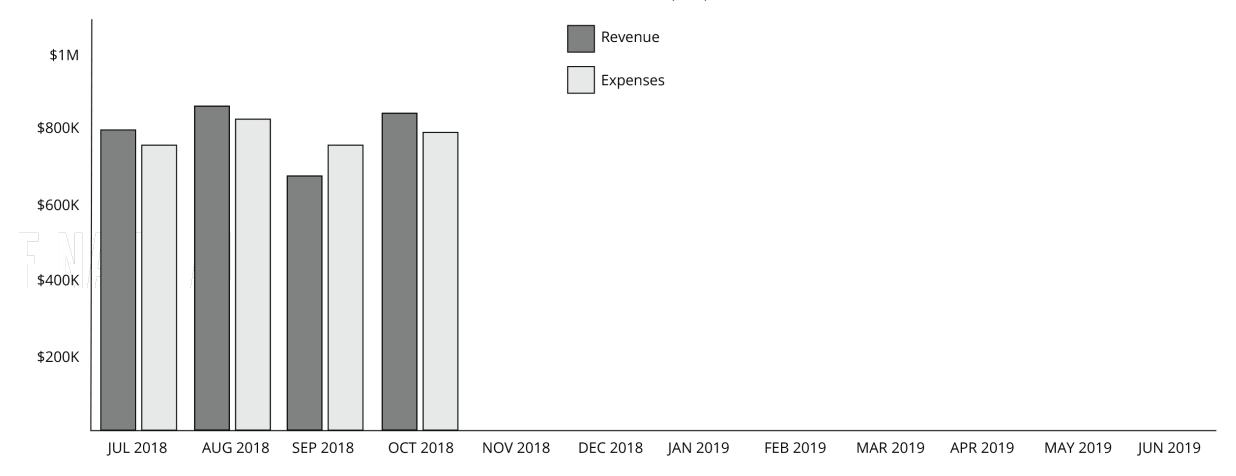




Total Liabilities & Shareholder Equity

\$6,390,980

### FINANCIALS - FISCAL YEAR (FY) 2019



### FY2019 Revenue & Expenses

Total Revenue: \$3,225,766

Total Expenses: \$3,170,969

## REVENUE SHARING

- Discussed in last AHC meeting
- Preliminary ideas this is not a proposal
- SPO Credit Pilot program
- Other ideas

# ANNUAL REPORT

- Previously Calendar Year reports
- Transitioned to Fiscal Year report to match the reporting timeframe of other agencies
- New time period is July 1- June 30
- Some overlap of data will occur

# NEWS & UPDATES

#### OTHER UPDATES

- Written responses to Greg Hoxsie questions submitted to PPM on 11/28/2018
- Consolidated Annual Financial Review
  - Completed assembly of documentation and interview with AccuityLLP on 10/08/2018
  - Total hours required: 16 hours
- Gov2Go SOW submitted to PPM for review
- State Calendar proposed as 2019 no cost project
- Projects outside the portal contract
- Developing 2019 project list

## CONTACT US

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